

Hershey Chocolate Corporation and Subsidiary Companies



CONSOLIDATED BALANCE SHEET

December 31, 1934

AND

SUMMARIES OF CONSOLIDATED PROFIT AND LOSS ACCOUNT
AND CONSOLIDATED EARNED SURPLUS ACCOUNT
FOR THE YEAR ENDED DECEMBER 31, 1934

TOGETHER WITH

AUDITORS' REPORT



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HERSHEY CHOCOLATE CORPORATION AND SUBSIDIARY COMPANIES
CONSOLIDATED BALANCE SHEET - DECEMBER 31, 1934

ASSETS

CURRENT ASSETS:

Cash		\$ 1,911,820.08
Accounts receivable	\$ 1,441,382.16	
Less - Reserve for bad debts and discounts	228,814.93	1,212,567.23
Inventories of raw materials, goods in process and finished goods, quantities and condition determined by company, valued at the lower of cost or market . . .		6,350,934.88
Total current assets		\$ 9,475,322.19

SUPPLY INVENTORIES, PREPAID EXPENSES, ETC.:

Supplies and repair parts	\$ 211,684.15	
Salesmen's advances, prepaid insurance, etc.	67,292.93	
Notes receivable	21,000.00	299,977.08

PLANT AND PROPERTY:

<u>Particulars</u>	<u>Cost</u>	<u>Reserve for Depreciation</u>	<u>Net</u>
Land	\$ 123,228.39	\$ -	\$ 123,228.39
Buildings and improvements	6,540,216.08	2,948,835.41	3,591,380.67
Machinery, equipment and fixtures	11,081,362.44	7,159,919.41	3,921,443.03
New York properties	1,715,712.93	316,299.15	1,399,413.78
	<u>\$19,460,519.84</u>	<u>\$10,425,053.97</u>	<u>\$ 9,035,465.87</u>
Construction in progress			26,914.86
			<u>9,062,380.73</u>
			<u><u>\$18,837,680.00</u></u>

LIABILITIES

CURRENT LIABILITIES:

Accounts and wages payable	\$ 1,109,825.07
Reserve for Federal income and state taxes	1,057,548.81
Dividends payable February 15, 1935 on convertible preference stock and common stock	1,033,999.75
Total current liabilities	\$ 3,201,373.63

CAPITAL STOCK AND SURPLUS:

Convertible preference stock (without par value)- Authorized and issued 350,000 shares of which 78,649 shares have been converted into common stock- Issued and outstanding 271,351 shares (including 17,507 shares held in treasury) at stated value (see note)	\$ 271,351.00
Common stock (without par value)- Authorized 1,000,000 shares of which 271,351 shares are reserved for conversion of convertible preference stock- Issued and outstanding 728,649 shares (including 26,900 shares held in treasury) at stated value ..	728,649.00
	\$ 1,000,000.00
Surplus at organization	2,820,829.96
Earned surplus, December 31, 1934	14,333,786.60
	<u>\$18,154,616.56</u>
Deduct--Hershey Chocolate Corporation treasury stock at cost--Convertible preference stock	17,507 shares \$1,287,635.19
Common stock	26,900 shares 1,230,675.00
	<u>\$ 2,518,310.19</u>
	<u>15,636,306.37</u>
	<u><u>\$18,837,680.00</u></u>

NOTE: The convertible preference stock is entitled to cumulative dividends at the rate of \$4.00 per share per annum, plus an extra dividend of \$1.00 per share in any year in which dividends are declared or paid on the common stock. Upon any distribution of capital assets, the convertible preference stock is entitled to receive \$50.00 per share and accumulated unpaid dividends (if any) before any distribution to the common stock, and shares equally per share with the common stock in any distribution of the balance until the convertible preference stock receives a total of \$100.00 per share and accumulated unpaid dividends (if any).

HERSHEY CHOCOLATE CORPORATION AND SUBSIDIARY COMPANIES

SUMMARY OF CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED DECEMBER 31, 1934

GROSS PROFITS ON SALES.....		\$10,041,405.53
SHIPPING, SELLING, ADMINISTRATIVE AND GENERAL EXPENSES.....		<u>4,309,628.16</u>
Net profits from operations.....		\$ 5,731,777.37
OTHER INCOME—NET:		
Sale of scrap, gross profits from sales of creamery prod- ucts, etc., cash discounts and miscellaneous other in- come	\$ 321,082.22	
Less—Miscellaneous charges	<u>27,818.40</u>	<u>293,263.82</u>
Net profits before provision for Federal income tax		\$ 6,025,041.19
PROVISION FOR FEDERAL INCOME TAX.....		<u>876,788.81</u>
Net profits, carried to surplus account.....		<u>\$ 5,148,252.38</u>
Note: Costs and expenses include provision for depre- ciation of \$842,946.90 on plant and equipment.		

SUMMARY OF CONSOLIDATED EARNED SURPLUS FOR THE YEAR ENDED DECEMBER 31, 1934

Earned surplus at December 31, 1933		\$12,687,226.22
Net profits for the year ended December 31, 1934.....		<u>5,148,252.38</u>
		\$17,835,478.60
Deduct—Provision for taxes of prior years		<u>148,000.00</u>
		\$17,687,478.60
Dividends:		
Convertible preference stock.....	\$1,268,620.00	
Common stock.....	<u>2,085,072.00</u>	<u>3,353,692.00</u>
Earned surplus at December 31, 1934.....		<u>\$14,333,786.60</u>

OFFICERS:

M. S. Hershey, Chairman of Board of Directors
William F. R. Murrie, President
Ezra F. Hershey, Treasurer
W. S. Crouse, Secretary

DIRECTORS:

M. S. Hershey, Hershey, Pa.
William F. R. Murrie, Hershey, Pa.
Ezra F. Hershey, Hershey, Pa.
P. A. Staples, Central Hershey, Cuba
L. W. Majer, Hershey, Pa.

ARTHUR ANDERSEN & Co.

ACCOUNTANTS AND AUDITORS

67 WALL STREET

NEW YORK

AUDITORS' REPORT

To Hershey Chocolate Corporation:

We have made an examination of the consolidated balance sheet of the Hershey Chocolate Corporation (a Delaware Corporation) and Subsidiary Companies as at December 31, 1934, and of the summaries of consolidated profit and loss and earned surplus accounts for the year ended that date. In connection therewith, we examined or tested accounting records of the companies and other supporting evidence and obtained information and explanations from officers and employees of the companies; we also made a general review of the accounting methods and of the operating and income accounts for the year, but we did not make a detailed audit of the transactions.

In our opinion, based upon such examination, the accompanying consolidated balance sheet and related summaries of consolidated profit and loss and earned surplus accounts fairly present, in accordance with accepted principles of accounting consistently maintained by the companies during the year under review, the financial position of the companies at December 31, 1934, and the results of their operations for the year ended that date.

ARTHUR ANDERSEN & CO.

New York, N. Y.,
February 21, 1935.



MILD and MELLOW

MILK CHOCOLATE

"For those who prefer a Milder Chocolate"

The reception by the public of the "Mild and Mellow" chocolate bars has been particularly gratifying to your management

Our Stockholders, as individuals, can greatly advance the Company's interest and their own, by using **HERSHEY'S** Products in their homes and recommending them to others.

